

General Retail Sites

- [The Association of Resale Professionals](#) - the Association serves thrift, resale, and consignment shops of all types
- [Chain Store Age](#) - online version of industry trade magazine. Includes industry research.
- [Discount Store News](#)
- [National Association of Retail Merchandising](#)
- [National Retail Federation](#) - primary trade association. Research, directories and educational programs available for independent retailers.
- [Retail Owners Institute](#) - emphasis on the basics of retail finance, inventory

management and cash flow control.

- [Retail store financial data](#) from Retail Owners Institute including inventory turnover trends, gross margin, pre-tax profit, debt-to-worth ratio, current ratio and return on assets for over 50 retail industry segments.
- [Retail Trade Statistics](#) – from the 1997 Economic Census.
- [Retail Trade Associations](#) – provides a listing of associations with contact info for each.
- [Stores Magazine](#) – retail technology news, market research, e-commerce and trends influencing the retail industry. Full report on global online retailing available in the archive section.
- [Specialty Retail Blog](#) – retailer-focused industry blog covering identify trends, free webinars on how to hold better events, and motivational topics.

Articles about selecting a retail site:

- [How to Select a Retail Site](#)

Bookstore

- [How to Make it Big With a Used Bookstore](#) – short report on used bookstores.
- [Independent Online Booksellers Association](#) includes association newsletter.
- [Ipsos Booktrends](#) statistics on particular genres and book sales in general.
- [Bookweb Statistics](#) from the American Booksellers Association.

Convenience Stores

- [CSNews Online](#) - this site has informative information on the trends in the convenience store and truck stop marketplace.
- [CSPNet Magazine](#) - online version of CSP Magazine.
- [CSDecisions](#) - convenience store news, trends, and products.
- [National Association of Convenience Stores NACS](#) - major industry trade association
- [Industry Report on Gas Stations](#) prepared by SBDCNet (pdf format).

Drug Stores

- [National Association of Chain Drug Stores](#) – association for drug store industry.

Grocery

- [Food Marketing Institute \(FMI\)](#) – operating costs, average salaries, consumer expenditures and other useful statistics for the grocer (see Facts & Figures section).
- [Grocery Manufacturers of America \(GMA\)](#) – this site provides some facts and stats on the food industry.
- [National Grocer's Association](#) – provides training and certification materials and also industry news

Hardware/DIY Stores

- [National Retail Hardware Association](#) - research industry statistics on this association's site.
- [Home Center News](#) the web site for the trade journal.

Outdoor Products Stores

- [Outdoor Industry Association](#)

Vending

- [National Automatic Merchandising Association](#) includes articles about the vending machine industry

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